## Standard Operating Procedure (CIF – Letter of Credit)

## AIRCARE + PRODUCTION AND DISPATCH PROCEDURE

- 1. All parties sign NCNDA
- 2. Buyer provides LOI. Seller replies with SCO followed by Purchase Contract
- 3. Buyer and seller sign accepted Contract, returned in PDF with Pro forma Invoice and statement of supply
- 4. Seller provides FCO and production commitment schedule agreement and Buyer shall instruct the bank to Swift a monthly revolving L.C. (MT700 with irrevocable, transferrable, Assignable, and Divisible) per every month representing in the delivery as per production schedule
- 5. Seller receives L.C.
- 6. Production and Packaging starts
- 7. Product will be ready at factory warehouses
- 8. Factory issues Packing list
- 9. Factory orders freight forwarders and brings containers
- 10. Buyer orders "Pre-Inspection" service from S.G.S., and S.G.S. inspects Boxes and Cartons at the factory warehouses
- 11. S.G.S. takes note of batch numbers
- 12. S.G.S. releases the cartons per container to be loaded while supervising the loading
- 13. S.G.S. seals the container and takes down the seal number
- 14. S.G.S. issues a certificate of the product loaded in the container S.G.S. report for quantity and packing, and releases to the Buyer

\* S.G.S. pre-inspection is only available on orders over 10000 units

- 15. Buyer works with a quality assurance firm to inspect product quality (this is optional)
- 16. Freight forwarder issues H.C.L. (bill of collecting the container) and takes the container to the port, releases it to the shipping company, and customs clearance
- 17. When the container is on the ship, the shipping company issues a Bill of Lading
- 18. Factory/seller releases a copy of the Bill of Lading to the Seller, which Seller releases to the buyer or bank to bank
- 19. Seller issues invoice to the buyer along with packing list, B.O.L.
- 20.Seller delivers the goods to the shipping company according to the delivery schedule and arranges for the goods to be brought to the ship
- 21. Permitted cargo ship (B/L) 5 days free time for all containers in the cargo port
- 22. Buyer is responsible for the payment of all costs related to the "Pre-Inspection" S.G.S. Report at the port of destination
- 23.100% of payment for each month's total value of goods will be released from the L.C. after the arrival of each shipment at the Port of Departure, after Seller provides bill of lading, and packing invoice to Buyer, and before the goods are loaded on the freight vessel
- 24.MOQ 1000 unit





## PRODUCTION AND DISPATCH REQUIREMENTS

ORDER NUMBER:		DATE:		
APPLICANT INFORMATION				
Company Name:		DUNS Number:		
Address:		Website:		
Point of Contact:		Phone:		
		E-mail:		
Representing Entity:		Contact Name:		
		Phone:		
		E-mail:		
Is your Cage Currently Funded?			Yes:	No:
Do you require 3 <sup>rd</sup> Party Financing?			Yes:	No:
Do you prefer to escrow or LC?				
PRODUCT REQUIREMENTS				
AirCare+ Mask Model:				
Colour:				
Quantity:				
Filter Packs:				
Destination Country:				
Weekly Delivery:		Monthly Delivery:		
FOB, CIF or DDP:		Spot Contract:		
Production Contract:		Single Purchase:		
DELIVERY/PAYMENT TERMS				
FOB, CIF or DDP Pricing:				
Expected Delivery Time:				
Port of Choice:				
Final Delivery Address:				
Warehouse Manager POC:		Phone:		
		E-mail:		
Logistics Coordinator POC:		Phone:		
		E-mail:		
Shipping Preference:	Description:		Select ×	
Option A	100% by Sea			
Option B	10% by Air & 90% by Sea			
Option C	100% by Air			

PLEASE NOTE: It is important that you complete all parts of this application. Please enter N/A if a section does not apply to you.